

Meyers-Briggs

Jung Typology Test

Mom & Daughter

(1875-1968)

(1897-1980)

“They wanted to enable individuals to grow through an understanding and appreciation of individual differences in healthy personalities and to enhance harmony and productivity in diverse groups. ” (The Myers & Briggs Foundation)



Her Life and Her Work

- Isabel was the daughter of a Child Psychologist.
- This led to her curiosity in understanding Human Nature.
- Graduate of Swathmore College
- She observed differences in personality among healthy effective people in the world around her and became determined to understand and describe the origin of and the reasons for the differences.
- 1923, she read C.G. Jung's *Psychological Types*
- She and her mother, Katherine, decided his ideas were so powerful that they could help people make better life choices and use individual differences in constructive ways.
- The rest of her life was focused on studying the works of Jung and striving to bring the potential benefits of knowing and applying his ideas to the world.
- Two Decades of 'Type Watching''

MBTI

- After several years of adding her own observations to those of Jung, Isabel Myers, a graduate of Swarthmore College, began creating a paper-and-pencil questionnaire to assess type.
- The MBTI® instrument was developed over the next three decades as research was collected from thousands of people. Research on the MBTI instrument has continued into the present, with dozens of articles published each year.
- The mission of Isabel Myers in the second half of her life was to accomplish what she saw as a foundation piece of her mother's vision. This meant giving individuals access to and understanding of their Jungian preferences.
- In 1975, Consulting Psychologists Press, Inc. (now called CPP, Inc.) began publishing the MBTI instrument for practical applications instead of only for research.

Myers-Briggs Type Indicator

- Describes differences in how people approach the world, take in information, and make decisions, it relates to situations people encounter every day.
- Development and applications of psychological type are founded on the idea that understanding your type can help you
 - (a) appreciate your own strengths, gifts, and potential developmental needs, and
 - (b) help you understand and appreciate how other people may differ from you.

The identification of basic preferences of each of the four dichotomies specified or implicit in Jung's theory.

- *Guide to the Development and Use of the Myers-Briggs Type Indicator*[®]
- **Favorite world:** Do you prefer to focus on the outer world or on your own inner world? This is called Extraversion (E) or Introversion (I).
- **Information:** Do you prefer to focus on the basic information you take in or do you prefer to interpret and add meaning? This is called Sensing (S) or Intuition (N).
- **Decisions:** When making decisions, do you prefer to first look at logic and consistency or first look at the people and special circumstances? This is called Thinking (T) or Feeling (F).
- **Structure:** In dealing with the outside world, do you prefer to get things decided or do you prefer to stay open to new information and options? This is called Judging (J) or Perceiving (P).
- **Your Personality Type:** When you decide on your preference in each category, you have your own personality type, which can be expressed as a code with four letters.

16 Personality Types

ISTJ	ISFJ	INFJ	INTJ
ISTP	ISFP	INFP	INTP
ESTP	ESFP	ENFP	ENTP
ESTJ	ESFJ	ENFJ	ENTJ

The goal of knowing about personality type is to understand and appreciate differences between people. As all types are equal, there is no best type.

Fun with MBTI



WHO ARE YOU?

HARRY POTTER MBTI CHART

<p>ISTJ THE THESTRALS SERIOUS</p> <p>TRADITIONAL, SOCIAL, SERIOUS AND RESPECTFUL OF OTHERS' VALUES. STABILITY AND ORDERLY WORKING AND ARE OTHER CONSIDERED WITH HOME, WORK AND FOR THEIR OWNERS AND WILLINGNESS TO DO SO ANY LENGTHS TO HELP THOSE IN NEED. WITH FEAR CHANGE AND THE NEED TO MAINTAIN PEACE.</p>	<p>ISFJ THE SEAMOUS DEVOTED CONSERVATIVE</p> <p>TRADITIONAL, SOCIAL, SERIOUS AND RESPECTFUL OF OTHERS' VALUES. STABILITY AND ORDERLY WORKING AND ARE OTHER CONSIDERED WITH HOME, WORK AND FOR THEIR OWNERS AND WILLINGNESS TO DO SO ANY LENGTHS TO HELP THOSE IN NEED. WITH FEAR CHANGE AND THE NEED TO MAINTAIN PEACE.</p>	<p>INFJ THE WEASLEYS EMOTIONAL</p> <p>ARTISTIC, IDEALISTIC AND TAKE INTEREST IN THE BEAUTY AND ORDER OF OTHERS. FRIENDLY, GOOD NATURED, WARM AND ARE QUICK TO MAKE CONNECTIONS BETWEEN UNUSUAL CONCEPTS, VALUE SELF-CRITICISM, AND THE FEELING OF THE GREATER GOOD. BUT OFTEN HAVE DIFFICULTY RELAXING OF THE TRENCHES.</p>	<p>INTJ THE STRATEGISTS INTELLIGENT</p> <p>LOGICAL, ANALYTICAL, STRATEGICAL, AND INDEPENDENT. MOTIVATED, INDEPENDENT, QUICK-THINKING, AND ADAPTIVE. ALSO, EAGER AT FIGURING HOW THINGS WILL PLAY OUT FROM THEIR OWN KNOWLEDGE OF COMPLEX MATTERS. WITH AN ACTIVE PROBLEM-SOLVING, NOT TRYING TO HAVE AN AURA OF INFINITE SELF-CONFIDENCE.</p>
<p>ISTP THE GRYFFINDORS ADVENTUROUS</p> <p>PERSONALLY INTERESTING, ADVENTUROUS. SHORTLY LIKE SOME ATTENTION, MORE INTERESTED IN THEIR OWN PROJECTS LEAVING THEM OFFER, OR NOT BELIEVE AS MUCH AS THEY PRACTICE THEIR ABILITY TO DO THEIR OWN THING, OTHER LEAD THEM TO ROOMS, AND USE TO TAKE THINGS APART TO UNDERSTAND THEM.</p>	<p>ISFP THE ARTIST MISERABLE</p> <p>VERY ATTACHED TO THE WORLD OF EMOTIONAL PEOPLE. SENSITIVE, EXTREMELY SENSITIVE AND MORE AFFECTIONATE, BUT ALSO QUIET, QUIET ORIGINAL AND QUICK TO HATE, AGAINST IDEAS OR BELIEFS THAT DO NOT AGREE WITH THEIR PERSONAL VALUES. VERY PRIVATE AND OTHER TAKE MATTERS TOO PERSONALLY.</p>	<p>INFP THE DREAMER IDEALIST</p> <p>IMPERSONAL, IMPERSONAL FEELING PERSONS. OTHER PERSONAL, EMOTIONAL, AND IDEALISTIC. IN INDIVIDUALS WHO ARE QUIET, BUT USUALLY OBJECTS FROM THE REALM OTHER HAVE FEELINGS IN THE CHAIRS, BUT THE ONLY CAPABLE TO FEEL THEIR FEELINGS. CREATIVE, BUT FEEL FOR THEMSELVES AND OTHERS. OFTEN COLLEGE AND SILENTLY CONTRACTED.</p>	<p>INTP THE ASHBURYS REASONING</p> <p>A NATURAL BORN THINKER, EARLY A CALCULATOR OF THINGS, BUT THE BELIEVE A DEEPLY PROGRAMMATIC SORT. OTHERS GET TO WHAT OTHERS HAVE WORK TO DO FOR PROGRAMS AND ARE QUICK TO CORRECT OTHERS. TEND TO GET TO THE POINT AND AS THE POINT OF INFORMATION THAT THEY WOULD BE LISTEN TO OTHERS.</p>
<p>ENFJ THE PROMOTER SMART CHARISMA</p> <p>PERSONALLY INTERESTING, ADVENTUROUS. SHORTLY LIKE SOME ATTENTION, MORE INTERESTED IN THEIR OWN PROJECTS LEAVING THEM OFFER, OR NOT BELIEVE AS MUCH AS THEY PRACTICE THEIR ABILITY TO DO THEIR OWN THING, OTHER LEAD THEM TO ROOMS, AND USE TO TAKE THINGS APART TO UNDERSTAND THEM.</p>	<p>ESFP THE PERFORMER FUN AND SOCIAL</p> <p>GOOD AND PROUD PLEASURE SEEKERS WITH A LOVE OF PLAYING THE CROWD. USE TO BE THE CENTER OF ALL ATTENTION AND ARE VERY SOCIAL. ENJOY THE COMPANY OF OTHERS AND ARE VERY SOCIAL. ENJOY THE COMPANY OF OTHERS AND ARE VERY SOCIAL. ENJOY THE COMPANY OF OTHERS AND ARE VERY SOCIAL.</p>	<p>ENFP THE CHARISMA WIT AND WITNESS</p> <p>OPEN-MINDED, SOCIABLE, CREATIVE, FUNNY AND FUN. IN OTHER PERSONS, AND ARE QUICK TO MAKE CONNECTIONS BETWEEN UNUSUAL CONCEPTS, VALUE SELF-CRITICISM, AND THE FEELING OF THE GREATER GOOD. BUT OFTEN HAVE DIFFICULTY RELAXING OF THE TRENCHES.</p>	<p>ENTP THE INVENTOR BIRTH KILLER</p> <p>WITTY, CLEVER, AND IMPASSIONED INDIVIDUALS WHO ARE QUICK TO THINKING AND ARE QUICK TO TAKE TO TELLING A GOOD STORY. PLAYFUL AND IN MANY ASPECTS OF WHAT THEY DO AND WILL LOVE TO BE CLOSE TO THE REALITY. PREFER TO LIVE LIFE TO THE HIGHEST OF THEIR ABILITY TO BE THE CHALLENGER OF THE.</p>
<p>ESTJ THE SUPERIOR SERIOUS</p> <p>PERSONALLY INTERESTING, ADVENTUROUS. SHORTLY LIKE SOME ATTENTION, MORE INTERESTED IN THEIR OWN PROJECTS LEAVING THEM OFFER, OR NOT BELIEVE AS MUCH AS THEY PRACTICE THEIR ABILITY TO DO THEIR OWN THING, OTHER LEAD THEM TO ROOMS, AND USE TO TAKE THINGS APART TO UNDERSTAND THEM.</p>	<p>ESFJ THE PROVIDER LOVE AND SUPPORT</p> <p>EXTROVERTED, SENSING, FEELING, JUDGING. ENJOY THE COMPANY OF OTHERS AND ARE QUICK TO MAKE CONNECTIONS BETWEEN UNUSUAL CONCEPTS, VALUE SELF-CRITICISM, AND THE FEELING OF THE GREATER GOOD. BUT OFTEN HAVE DIFFICULTY RELAXING OF THE TRENCHES.</p>	<p>ENFJ THE TEACHER ALARM BROTHERHOOD</p> <p>EXTROVERTED, INTUITION, FEELING, JUDGING. ENJOY THE COMPANY OF OTHERS AND ARE QUICK TO MAKE CONNECTIONS BETWEEN UNUSUAL CONCEPTS, VALUE SELF-CRITICISM, AND THE FEELING OF THE GREATER GOOD. BUT OFTEN HAVE DIFFICULTY RELAXING OF THE TRENCHES.</p>	<p>ENTJ THE HAVESKOR JAMES POTTER</p> <p>WITTY, CLEVER, AND IMPASSIONED INDIVIDUALS WHO ARE QUICK TO THINKING AND ARE QUICK TO TAKE TO TELLING A GOOD STORY. PLAYFUL AND IN MANY ASPECTS OF WHAT THEY DO AND WILL LOVE TO BE CLOSE TO THE REALITY. PREFER TO LIVE LIFE TO THE HIGHEST OF THEIR ABILITY TO BE THE CHALLENGER OF THE.</p>

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More...

Who's your character? STAR WARS personality chart

ISTJ Owen Lars The Inspector Responsible, loyal, and hard working. Have an acute sense of right and wrong and work to preserve established norms and traditions. Somewhat reserved and prefer to work alone, but can make great team members if the need arises. Characterized by the ability to work hard and make sacrifices to keep society running smoothly.	ISFJ C-3PO The Protector Traditional, loyal, quiet, and kind. Extremely intuitive about people and sensitive to others' needs. Often fear change and try hard to maintain peace and order. Tend to serve behind the scenes without seeking recognition. Like routine and possess excellent follow-through skills. Characterized by the ability to identify the needs of others and meet them selflessly.	INFJ Obi-Wan Kenobi The Counselor Introspective, caring, sensitive, and complex. Strive for peace and seek to develop and guide others. Value self-control and the pursuit of the greater good. Live their lives with a great purpose, and devoted to the causes they believe in. Characterized by the ability to connect with the essence of others and to identify their strengths.	INTJ Palpatine The Mastermind Objective, independent, thorough, and adaptable, with well-developed powers of concentration. Natural leaders who strive for perfection. Talented in bringing ideas from conception to reality. Expect perfection from themselves as well as others. Characterized by their desire to produce mastery and achievement that reflects their brilliance.
ISTP Chewbacca The Crafter Independent and adventurous, yet quiet and reserved. Interested in how and why things work. Adaptable and spontaneous, likes to live in the moment. Loyal to their peers and to their internal value systems, but not overly concerned with respecting rules if they get in the way. Characterized by their ability to get things done.	ISFP Bail Organa The Artist Quiet, serious, sensitive, and kind. Loyal and faithful, dislikes conflict, have a keen appreciation for beauty due to their highly developed senses. Likely to be original and creative. Highly affective, but can be difficult to get to know. Live in the present and yearn for freedom. Characterized by their desire to help and contribute to the well-being of others.	INFP Luke Skywalker The Idealist Introspective, private, creative, and highly idealistic. Driven by their values, and interested in helping people and serving humanity. Adaptable and laid-back unless a strongly-held value is threatened. Imaginative, often talented in language and writing. Characterized by their ability to be present with another person on a deep level.	INTP Yoda The Architect Logical, original, reserved, and curious. Focus on ideas, theories, and explanations. Have a calm, serene exterior, but a deeply passionate interior. Appreciate and respect intelligence in others. Have a strong ability to stay on task. Characterized by their ability to design sophisticated systems and theories that improve the lives of others.
ESTP Han Solo The Promoter Friendly, adaptable, and action-oriented "does" who are focused on immediate results. Think on their feet and thrive in crises. Informal risk-takers who live fast-paced lives. Never allow rules to get in the way of their ambitions. Straightforward and realistic. Take criticism well. Characterized by their ability to get things done and work well with others.	ESFP Wicket The Performer Outgoing, friendly, and fun-loving. Likely to be the center of attention in social situations. Love new experiences and live for the moment. Adapt readily to new people and environments. Can get bored easily. Enjoy material comforts and want the best of what life has to offer. Characterized by their ability to create positive experiences for others.	ENFP Qui-Gon Jinn The Champion Enthusiastic, idealistic, inspiring, and creative. Actively advocates for what they feel to be important, attracting others to their causes with excellent people skills, warmth, and positivity. Excited by new ideas but tend to get bored with details. Characterized by their ability to inspire and motivate others with their enthusiasm and passion for life.	ENTP R2-D2 The Inventor Quick, innovative, curious, and resourceful. Excellent ability to understand concepts and apply logic to find solutions. Introspective and carefree nonconformists who are bored by routine. Thrive at finding crazy solutions to technical problems. Characterized by their ability to pursue and succeed at any risk-taking venture.
ESTJ Darth Vader The Supervisor Practical, realistic, organized, and decisive. Possess natural leadership qualities. Strict boundary setters who take personal responsibility very seriously. Intensely focused on getting results and seek ways to do so in the most efficient way possible. Characterized by their ability to preserve traditions and provide security for their loved ones.	ESFJ Jar Jar Binks The Provider Warmhearted, accommodating, and popular. Tend to put the needs of others over their own needs. Sensitive to criticism and need positive reinforcement to feel good about themselves. Supportive and generous, can sometimes come across as overbearing due to their capacity for empathy. Characterized by their genuine concern for others, which drives everything they do.	ENFJ Padme Amidala The Giver Warm, empathetic, and charismatic with excellent people skills. Highly sensitive to the emotions and needs of others, likely to find hidden potential in others and strive to help them fulfill it. Take their obligations to others very seriously. Characterized by their ability to help develop others, and making a lasting difference in people's lives.	ENTJ Leia Organa The Executive Assertive, strategic, and decisive, with a natural desire to lead. Intelligent and well-informed, value knowledge and competence. Are quick to see logical and inefficient systems, and develop intelligent solutions in response. Characterized by their ability to lead confidently and reach goals with excellence.

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ISTJ Reserved, serious, thorough and dependable. Capable of shutting out distractions in order to take a practical, logical approach to projects and endeavors. Have the tough exterior that other types avoid. Well-versed for formalities and has a good understanding of most situations. Highly effective at achieving their goals.	ISEJ Loyal, committed, and steadfast. Concerned with taking care of people by keeping them safe. Methodical and confident vision and executes it to better the lives of others. Often mistaken as an introvert but really being highly people-oriented and very observant of the feelings of others. Strives to create order at home and at work. Likes to work alone.	INEJ Value-driven, independent, and complex. Seeks meaning in relationships and events. Develops a clear and confident vision and executes it to better the lives of others. Often mistaken as an introvert but really a private individual. Intensely interested in the well-being of others. Skilled at resolving complicated issues. Open to the good cooperation and creative solutions.	INTJ Pragmatic, logical, and original. Prepared to lead if no one else seems up to the task. Low tolerance for emotionalism and inefficiency. Gifted at analyzing and formulating complex theories. Quietly uses patterns in external events and formulates a plan for the future. Determined to accomplish goals regardless of what others think. The most sophisticated personality type.
ISTP Pragmatic, adaptable, and self-reliant. Excels at reaching the heart of a problem and implementing swift repairs. Best engineer and natural problem solver. Interested in understanding how systems operate. Open to new information and approaches. May sometimes act without regard for one's safety. prone to spontaneity while being deeply absorbed in a task.	ISEP Proudful, friendly, and serene. Tries things to their own pace and finds to live in the moment. Devoted to the people in their lives. Will not let it bother or displease themselves. Aligned to small variations in the physical world. Highly aware of balance and understands well what does and does not. Emotionally well rounded and empathetic toward others.	INFP Idealistic, dedicated, and caring. Formed by internal feeling and deeply held ethics. Seeks an external life that is more meaningful. Loves to help the people and causes important to them. Intensely focused on making the world a better place for people. Flexible and laid-back by nature, but becomes defensive if a person, value, or cause is threatened.	INTP Thoughtful, analytical, and abstract. Spends long periods of time alone working through problems and forming solutions. Critical about systems and how things work. Less at ease in social situations. Dislikes authority as a hindrance to the search for knowledge. Little patience for critics that aren't logical. Rare ability to focus in depth to solve complex problems.
ESTP Spontaneous, energetic, and bold. Lives in the moment and likes to share life with friends. Open to new situations and motivated by bringing about desired results. Wants to solve problems rather than simply discuss them. Adapt at influencing other people. Smooth operator who easily earns the confidence of others. Likes to indulge in their things in life.	ESEF Creative, non-traditional, and active. Enjoys people and makes connections. Does not allow convention to restrict what life. Excellent team player. Focused on completing the task at hand with maximum fun. Tends to rush things and finishes things by doing. Generous, optimistic, and persuasive. Often plays the role of peacemaker due to warm and helpful nature.	ENFP Imaginative, optimistic, and passionate. Keenly aware of more possibilities and more a frequent creator of change. Spends a great deal of time discussing ideas and possibilities. Bring zest, joy, and liveliness to all aspects of life. Natural leader that people want to follow. Tends to idealize people and can be disappointed when reality fails to fulfil expectations.	ENTP Clever, enthusiastic, and innovative. In-depth understanding of how to improve things. Finds enjoyment in self and others. Usually quick with an occasional perverse sense of humor. Likes to devise unexpected solutions to problems. Things "can't be done" as a personal challenge. Rarely does the same thing the same way twice and is bored by routine.
ESTJ Realistic, determined, and efficient. A natural leader who needs to be done and then they're done. Always judgments on an internal belief system. Values tradition and the security it offers. Responds to the physical needs of others with practical care. Has difficulty recognizing the appropriateness of level needs. Used in expressing whether something is right or wrong.	ESEJ Loyal, warm, and generous. Believes about seeing what needs to be done and then they're done. Always judgments on an internal belief system. Values tradition and the security it offers. Responds to the physical needs of others with practical care. Has difficulty recognizing the appropriateness of level needs. Used in expressing whether something is right or wrong.	ENEJ Supportive, giving, and encouraging. Lives in the world of people possibilities. Has a special talent for bringing out the best in others. Primarily focused on giving love and support to other people. Warm to understand and encourage others. Finds potential in everyone and work. In help others fulfill their potential. Often provides inspiring leadership.	ENTJ Dynamic, fair-minded, and decisive. Focused on the most efficient and organized means of performing a task. Offers a realistic and visionary leader who works to implement a long-term plan. Fearless, determined with a strong will that insulates against external influence. Naturally assertive and direct. Desires to order the world according to their vision.

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Who Are You?

DISNEY PRINCE AND PRINCESS MEET YOUR MBTI

 ISTJ	 ISFJ	 INFJ	 INTJ
 ISTP	 ISFP	 INFP	 INTP
 ESTP	 ESFP	 ENFP	 ENTP
 ESTJ	 ESFJ	 ENFJ	 ENTJ

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PROFILE OF A SURVIVOR

The Walking Dead MBTI



 ISTJ Rick The Executor Continually seek to maintain a stable and secure life for themselves and their loved ones. They are exceptionally loyal, by the book, bright, and logical. They are responsible, strong-willed and dutiful, with a strict sense of right and wrong. Like to create and enforce order and will make sacrifices if necessary.	 ISFJ Glenn The Protector Always willing to lend a hand! Altruistic, empathetic, and self-sacrificing. Usually patient, good with their hands, and hard workers. They are discerning and curious, as well as sensitive and friendly. They don't mind working behind the scenes without recognition.	 INFJ Hershel The Counselor Insightful and inspiring, they are creative and altruistic. They are equally successful and determined, and incredibly loyal to those close to them. They are very private people who have a strong sense of right and wrong. Neither a leader nor a follower, but instead choose to inspire others.	 INTJ The Governor The Masochist Characterized by high self-confidence with the ability to master any task they choose. Decisive, brilliant, and insightful leaders who enjoy perfecting plans and situations. Natural strategists, they work independently, are rational, and very hardworking.
 ISTP Michonne The Operator Usually quiet and reserved, but can surprise with moments of excitement and spontaneity. They are business-minded and have a quick mind and level head. Extremely helpful to loved ones and their own personal values, but less so to society's rules and regulations.	 ISFP Beth The Artist Compassionate and observant; they avoid conflict and focus on supporting others. They are artistic, imaginative, and enjoy beauty. Passionate and enthusiastic, they work well in any group and are sensitive to the needs of those around them.	 INFP Tyreese The Idealist Calm and reserved, but quietly passionate and affectionate with those close to them. They are idealistic, creative, loyal, and good listeners. Laidback and relaxed, but are work hard and fight for a chosen cause.	 INTP Carol The Thinker Incredibly competent and logical thinkers. They are capable and honest individuals. They are driven by the pursuit of knowledge, and make decisions efficiently without showing emotion. Neither a leader nor a follower, they are innovative and original.
 ESTP Daryl The Risktaker Bold, honest, and adaptable individuals, they are closer rather than withdrawn. They love action, adventure, and are outgoing straight-shooters. They are risk-takers who like to get their hands dirty. Extremely loyal to their loved ones, but view rules merely as guidelines.	 ESFP Zombified Rick The Performer Fun, optimistic, and impulsive, they love to perform and be the center of attention. They are great socializers, idea generators, and communicators. They live for excitement, meeting new people, and the present moment. These people do not survive the zombie apocalypse. Sorry.	 ENFP Andrea The Charlatan Popular, warm, and passionate, they have great people skills and enjoy taking up causes. They are emotional and enthusiastic, and prefer to take responsibility for their own fate. They have high moral standards and see potential and meaning in every aspect of their life.	 ENTP Merle The Devil's Advocate A natural diver's attention, they like discussions and debates. Quite witty and competitive, they are energetic, charismatic, and resourceful, and get excited about new ideas. Outspoken and direct, they are easily bored and seek exciting stimuli.
 ESTJ Carl The Soldier Strong-willed, they fiercely stand up for their opinions and like to take charge. Honest and direct, they focus on results and work hard to defend their loved ones and the causes they care about. Value practicality over theory and are typically mood-citizens.	 ESFJ Lori The Provider Strongly value harmony and security and tend to avoid conflict. They are warm-hearted, popular, and interested in helping others. Sociable and great team players, they are concerned with practical matters and connecting with people.	 ENFJ Maggie The Giver Friendly, charming, and popular, they get along well with others and possess a high degree of empathy which influences their actions. They dislike impersonal analysis and are charismatic and idealistic leaders. Live to serve others and develop strong intimate relationships.	 ENTJ Shane The Commander Characterized by high self-confidence, they are naturally charismatic leaders. They are strategic and ambitious, and go after what they want, sometimes with ruthless determination. They value efficiency and competence, and are intelligent and logical.